

2006 Annual Report

Day Nursery Association

From the Desks of Executive Director, Carolyn Dederer and Board of Directors Chair, Suzann Lupton

Dear Friends,



Young Audiences teaching artist Jack Gilfooy encourages a Hendricks County preschooler to find the beat.



The preschool playground at the Day Nursery Hendricks County center was ready for children July 19, 2006.



A large mini barn from the Wiles Center is hooked up to a trailer on its way to a new home at the Day Nursery Lilly Center.

2006 was a dynamic, challenging, and successful year in the history of Day Nursery Association of Indianapolis (DNA), Indiana's oldest and largest early care and education agency. We have been serving young children and their parents in the Indianapolis metropolitan area since 1899, and each year brings its successes and challenges. I am happy to report to you (customers, donors, volunteers, board members, and staff) that 2006 was a year of strengthening and developing our abilities to continue this legacy of early childhood education.

Licensed child care "slots" have decreased in availability from one "slot" per 3 children to one "slot" per 4 children over the last five years. This means that families are seeking care from unregulated providers in growing numbers, a trend we believe has largely economic necessity as its basis. However, even though regulations do not guarantee excellent programming, there are standards which do contribute to safety and well being of children, and thus, this is a trend that demands our attention. We have attended to it through **Child Care Answers**, Day Nursery's referral and training program that serves the community outside of the seven Day Nursery early care and education centers.

About 60% of young children attend child care programs in settings other than licensed centers, of which there are 152 in central Indiana. This includes church related programs (registered ministries) and licensed and unlicensed home cares. Services are less expensive than in licensed centers, and thus there is less money available to pay workers. According to "**Working in Child Care in Indiana**", a recent workforce study conducted by the **Indiana Association for the Education of Young Children**, the great majority of adults who care for Indiana's youngest children earn less than a living wage. With minimal, if any, educational and training requirements imposed on the majority of settings, it is only the motivated provider who seeks out the education provided through Child Care

Answers, Ivy Tech Community College, and the Indiana Association for the Education of Young Children. This study documents a median hourly wage of \$12.68 for directors, \$7.95 for teachers, and \$8.83 for home child care providers. In contrast, Day Nursery center directors earn 50% above this median and teachers earn 36% more. Additionally, Day Nursery staff is provided health insurance and retirement benefits, the case in only 1/3 of other settings surveyed.

We are proud of our ability to take care of Day Nursery's employees in this way, while at the same time we recognize we must continue to strive for compensation that supports strong recruitment and retention rates among staff. We have a ways to go.

As an agency partner, Day Nursery's leadership helped United Way of Central Indiana develop and build its initiative, **SUCCESS BY 6** which has provided the local world of early childhood education with important services such as the **Imagination Library** and the **Born Learning Campaign**.

United Way
SUCCESS BY 6

This type of leadership in the early childhood education community also manifests itself through roles played by our staff. Marsha Hearn Lindsey served the first of a two year term as President of the Indiana Association for the Education of Young Children Board of Directors in 2006, and Susan Davis held the President's gavel in the Day Nursery Auxiliary. They win "Above and Beyond" awards for their service.

CONTINUED, SEE FRIENDS >>



Statement of Activities	For the Year Ended December 31, 2006	For the Year Ended December 31, 2005	% of Total 2006	% of Total 2005
REVENUE				
Program Fees	\$ 3,518,684	\$ 3,377,727	50.4%	46.7%
Government Fees	2,375,478	2,762,115	34.1%	38.2%
United Way Allocation	514,010	502,345	7.4%	6.9%
United Way Donor Option	35,822	39,288	0.5%	0.5%
Day Nursery Foundation Contribution	213,650	213,525	3.1%	3.0%
Day Nursery Auxiliary	23,150	20,625	0.3%	0.3%
Gifts from Organizations	190,335	220,609	2.7%	3.1%
Gifts from Individuals	28,371	7,403	0.4%	0.1%
Other	74,503	88,911	1.1%	1.2%
TOTAL REVENUE	\$ 6,974,003	\$ 7,232,548	100.0%	100.0%
EXPENSE				
Salaries & Benefits	5,517,675	5,467,218	78.4%	74.0%
Occupancy & Repairs	579,004	591,859	8.2%	8.0%
Food & Supplies	419,344	444,824	6.0%	6.0%
Classroom and Educational Expenses	84,997	124,031	1.2%	1.7%
Public Relations, Marketing and Advertising	117,147	117,578	1.7%	1.6%
Professional Fees	103,833	404,605	1.5%	5.5%
Office Operations	90,630	111,091	1.3%	1.5%
Other	123,552	127,671	1.7%	1.7%
Total Expenses	\$ 7,036,182	\$ 7,388,877	100.0%	100.0%
Change in Net Assets Before Other Support	(62,179)	(156,329)		
Other Support				
United Way Capital Maintenance Fund	476,660	278,061		
Capital Campaign	165,056	370,936		
Excess (Deficiency) of Revenue over Expense	579,537	492,668		
Net Assets, Beginning of Year	4,692,137	4,199,469		
Net Assets, End of Year	\$ 5,271,674	\$ 4,692,137		
BALANCE SHEET				
	December 31, 2006	December 31, 2005		
ASSETS				
Cash & Temporary Investments	\$ 149,571	\$ 46,481		
Certificate of deposit	216,667	400,000		
Accounts receivable & other	544,330	1,082,182		
Board of Director Scholarship fund	39,940	31,274		
Land, Building & Equipment	5,481,382	3,891,008		
TOTAL ASSETS	\$ 6,431,890	\$ 5,450,945		
LIABILITIES & NET ASSETS				
LIABILITIES				
Account Payables & Other	\$ 522,145	\$ 758,808		
Long-term Debt	638,071	0		
TOTAL LIABILITIES	1,160,216	758,808		
TOTAL NET ASSETS	5,271,674	4,692,137		
TOTAL LIABILITIES & NET ASSETS	\$ 6,431,890	\$ 5,450,945		

Greenwall Sponzel & Co., Inc. has issued a unqualified opinion on the audited financial statements for the year ended December 31, 2006.

If you have child care questions... we have **Child Care Answers**

631-4643

In 2006, Child Care Answers:

- Answered **4,113** calls
- Provided **3,954** referrals
- Visited **219** providers checking on minimum standards compliance
- Supervised **101** child care food provider programs
- Provided **6,415** people with training on child care related topics
- Maintained a database of **1,505** providers (homes, centers, school-age programs, church ministries and preschools)
- Affected **29,688** children by providing training to the adults who care for them

"Thank you for telling us that it is ok to take our time and feel comfortable with the choice. You're right in that our children are the most important things. Thank you again."

"I was extremely pleased with the names and the assistance on the phone. I was confused with the [State's] web site and you helped me understand the various types of care that I can look into. I have found someone from your list and if I need to, I will use you again."

"Thank you so much, Cathy. I do not know what I would do without your number. I get nervous about others taking care of my babies but you do not laugh at my fears. Thank you for that."



2006 Annual Report

A publication of the

Day Nursery Association
Administrative Office

615 N. Alabama Street, Suite 300
Indianapolis, IN 46204

(317) 636-9197 info@daynursery.org



CHILD CARE CENTERS
REFERRALS • TRAINING

Mission Statement

As a non-profit organization of professional staff and volunteers, Day Nursery's mission is to assure excellent early care and education for young children in central Indiana.

We promise: NAEYC accredited programs in our child care centers, curriculum that inspires life-long learning, flexible fee arrangements, continuous training and development of staff, community education and resources, leadership through public policy, and community and corporate support.

Day Nursery Association Administrative Staff

Carolyn Dederer, Executive Director.....(317) 636-9197, Ext. 229
 Susan Davis, Public Relations Director(317) 636-9197, Ext. 227
 Patty Fisher, Director of Center Administration(317) 636-9197, Ext. 232
 Tammy Gossman, Director of Human Resources..(317) 636-9197, Ext. 236
 Wanda Kaiser, Controller(317) 636-9197, Ext. 231
 Kathy Klatt, Director of Center Administration ..(317) 636-9197, Ext. 235
 Marsha Hearn-Lindsey, Program Director(317) 636-5727, Ext. 226
 Beth Rodriguez, Director of Development.....(317) 636-9197, Ext. 240



Day Nursery by the Numbers

94% of our parents say they would recommend Day Nursery to their friends and co-workers for their children

97% say it is important that their child attends a nationally accredited child care center

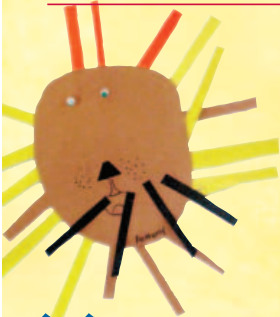
40% of Day Nursery families are single parent households

14% of Day Nursery families have 2 or more children enrolled

27% of Day Nursery children receive financial assistance from government child care vouchers

32% of Day Nursery children receive an employer discount on their child care fees

8% represents the increase of giving by Day Nursery staff members to the United Way annual campaign from 2005 to 2006



363 children attended Day Nursery with the help of the Tuition Assistance Program.

“As a single mother of 3, I rely on and appreciate the assistance provided by Day Nursery, not only for child care but for helping me with tasks that are needed to encourage my son to grow. Ms. Terry and Ms. Connie helped with potty training and Ms. Debbie and Ms. Mays have been a big help -especially with social skills and just "growing up". I feel the teachers challenge the children academically and teach them common sense things that are then reinforced at home and by others. John is very content at Day Nursery and that makes me happy too! Thanks!!!

–Day Nursery State Center parent

2006 Day Nursery Association Board of Directors

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 Kay FlemingVice President-Development
 Candes SheltonVice President-Planning/Advocacy
 Elizabeth SchlueterTreasurer
 Lisa BaldwinSecretary

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 Shirley Bishop
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 Denise Chavis
 Stephanie Demetron
 Carolyn Klinger
 Milton Miller
 David Nolan
 Donna Oklak
 Georgiana Perkins
 John Twenty, MD
 C. Richard Whicker



FRIENDS >>

2006 Highlights from the Day Nursery Centers

National Association for the Education of Young Children (NAEYC) accreditation is awarded every three years to centers that meet stringent program and physical standards. This year, for the first time in Day Nursery history, all of our centers achieved current accreditation status at the same time. Less than 10% of early childhood programs reach this standard of excellence.

New partnerships established:

- **I STAR;** a statewide electronic tracking system that records data on individual children accessible by any IN early education program through high school. This is a huge step forward in monitoring children's progress as their families relocate within the state.
- **Ivy Tech;** Day Nursery has been selected to be the exclusive site for student interns who seek AA degrees through its Dept. of Early Childhood Education.
- **Young Audiences** completes its 6th year of providing arts enrichment programs at Day Nursery. This partnership has developed into a model for "Arts Education for Preschoolers" and is being showcased and replicated on a national scale.

Enrollment grows, strengthening seven Day Nursery Centers

- DNA at **Guion Road** has struggled to get "on its feet" since 2003. This year, enrollment topped 90 children for the first time. Indy's west side has a growing population of young, low income families, so the need is great and Guion Road is there to serve. Sixty-five percent of the children served are eligible for financial assistance.
- DNA in **Hendricks County** successfully relocated (with 78 children) from Plainfield to the Clarian West campus in Avon in July. By year's end, over 120 children were enrolled and the center was "in the black".
- **DNA Wiles Center** completed 40 years of service in the downtown Chatham Arch neighborhood. In September, 60 children and the staff were successfully relocated to other Day Nurseries and the property was put up for sale. A garage sale was held and over 50 community child care providers were able to enhance their settings with previously owned furniture and equipment.
- DNA accepted children and staff from **St. Christopher's Center**, after it closed its doors in September.
- Center based staff received a day of professional development training at the annual **DNA Staff Conference** November 4, held at Anthem's headquarters. Over 150 men and women attended workshops, a keynote address and a health and wellness fair.

Thank you for another year of your support and trust as we continue to serve young children and their families in the central Indiana area. We think there is no more important work to be done.

Suzann Weber Lupton
 Suzann Weber Lupton, Chair,
 BOARD OF DIRECTORS

Carolyn M. Dederer
 Carolyn M. Dederer
 EXECUTIVE DIRECTOR



Day Nursery Offices and Centers

Day Nursery Administrative Office
 615 N. Alabama Street, Suite 300
 Indianapolis 46204
(317) 636-9197
 info@daynursery.org

Child Care Answers
 615 N. Alabama Street, Suite 300
 Indianapolis 46204
1-800-292-2937 or (317) 631-4643

Clarian Early Care & Education Center
 2140 Boulevard Place
 Indianapolis 46202
(317) 283-3838

Federal Center
 575 N. Pennsylvania St.
 Indianapolis 46204
(317) 226-5487

Ft. Harrison Start Smart 4 Children
 5545 Herbert Lord Road
 Indianapolis 46216
(317) 377-7015

Guion Road Early Care & Education Center
 3939 W. 56th St.
 Indianapolis 46254
(317) 291-8048

Hendricks County Early Care and Education Center
 1351 N. Ronald Reagan Pkwy.
 Avon 46123
(317) 271-2603

Ruth A. Lilly Center
 3522 N. Central Avenue
 Indianapolis 46205
(317) 926-1203

Sniffles 'n Such - Mildly ill children
 2140 Boulevard Place
 Indianapolis 46202
(317) 283-3838

State Government Center
 100 N. Senate N150
 Indianapolis 46204
(317) 233-1776

Wiles Center*
 *No longer a child care center as of September 1, 2006. Currently in service as a training location for Child Care Answers.

Donors

January 1 – December 31, 2006

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 Cinerogy Foundation, Inc.
 Day Nursery Foundation
 United Way of Central Indiana

\$50,000+
 Clarian West
 Richard M. Fairbanks Foundation

\$10,000+
 Day Nursery Auxiliary
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In Memory of **Caroline H. Gibson**
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In Memory of **W. Brooks Fortune**
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In Memory of **Catherine M. Woolling**
 Kenneth Woolling

In Memory of **Mary Hall Bond**
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 Day Nursery Auxiliary

In Memory of **Martha Baldwin**
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In Memory of **Robert Goelke**
 Day Nursery Auxiliary

In Memory of **Zelma Kruse**
 M.K. and Jamie Jacobsen

In Memory of **Judith Brier Ross**
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 John A. and Ann Warden

In Honor of **Linda Arnold**
 David Richardson

In Honor of **Robert and Nancy Lowe**
 Dolores S. Lilly

In Honor of **Dave and Clodagh Barry**
 F. Edward and Janet Swearingen

Every effort has been made to ensure the accuracy of this list. If your name is misspelled, not included, or in an incorrect category, please accept our sincere apologies and contact Beth Rodriguez at 317-636-9197, ext. 240

If you made a gift through your company's United Way campaign and are not listed, please let us know so that we can correct our records. Individual donations pledged during the most recent campaign will be recognized in the next newsletter.

