

# 2007 Annual Report

Day Nursery Association

Day Nursery

CHILD CARE CENTERS  
REFERRALS • TRAINING



Ft. Harrison children donate pennies to help Gleaners Food Bank.



Volunteers from SAFECO Insurance help with yard work.



Graduation day at the downtown Federal Center.



Fourth of July parade.



Lilly center students enjoy playing with animals during Circus Week.

## 10 Signs of a Great Preschool

NAEYC accredited programs complete a rigorous self-study and external review to prove that they meet standards of excellence in early childhood education. All Day Nursery centers have achieved this milestone. The National Association for the Education of Young Children (NAEYC) suggests you look for these 10 signs to make sure your child is in a good classroom.

- Children spend most of their day playing and working with materials or other children.
- Children have access to various activities throughout the day.
- Teachers work with individual children, small groups, and the whole group at different times during the day.
- The classroom is decorated with children's original artwork, their own writing with invented spelling, and stories dictated by children to teachers.
- Children learn numbers and the alphabet in the context of their everyday experiences.
- Children work on projects and have long periods of time to play and explore.
- Children have an opportunity to play outside every day.
- Teachers read books to children individually or in small groups throughout the day.
- Curriculum is adapted for those who are ahead as well as those who need additional help.
- Children and their parents look forward to school.

## Dear Friends,

2007 was a great year at Day Nursery ... Parents reported a 98% satisfaction rate with Day Nursery services, both in our centers and with our Child Care Answers programs.

Day Nursery successfully responded to children in poverty by serving 402 children on state child care vouchers.

181 children from low income families attended Day Nursery with the help of sliding scale scholarships.

Ten Near Eastside child care providers enrolled in Day Nursery/Child Care Answers' Mentoring Program, sponsored by United Way/Success by 6. The program will serve up to 30 ministries, homes, and centers over the next two years with the goal of improving quality of their services.

As Day Nursery approached its 110th Anniversary, the Indiana Historical Society recognized the agency with a Centennial Business Award.

Day Nursery commissioned a Feasibility Study to determine its capacity to respond to growing needs of children's financial assistance and teacher education.

Day Nursery embarked on a five year Sustainability Plan to address the above needs by increased focus on operations and fund development.



Day Nursery was presented a Centennial Business Award from the Indiana Historical Society. Volunteers and staff were on hand to accept the award. Pictured from left (seated) Marsha Lindsey, Mary Cunningham, Sally Lugar, Sally Anderson, Julia Lacy and (standing) Carolyn Dederer and Fritz Gordner.



## Let's Hear It From Our Parents!

"The Top 4 Reasons why I love Day Nursery" (taken from Day Nursery's most recent Annual Parent Survey).

"I have a happy child"

"My child is learning every day"

"The teachers are great"

"It is convenient"

SEE LETTER ON PAGE 3

## What is school readiness?

"Readiness does not reside in the child's head. Likewise, the skills a child needs to succeed in most kindergartens are not knowing numbers and letters, but rather being able to communicate, follow instructions, and work cooperatively with other children. These skills seem to be best acquired in preschools that are developmentally and play oriented. Finally, while maturation plays a role in the attainment of schooling skills, the child's experience is also an important contributor. A true assessment of school readiness, therefore, must always take account of the child's level of intellectual and social/emotional development, his or her experiential background, and the classroom expectations the child will encounter."

David Elkind, Ph.D., Professor Emeritus,  
Tufts University, Child Development Department



# 2007 Financial Report

## Statement of Activities

For the Year Ended 12/31/07

For the Year Ended 12/31/06

% of Total 2007

% of Total 2006

### REVENUE

Program Fees	\$ 3,391,128	\$ 3,518,684	47.2%	50.4%
Government Fees	2,592,120	2,375,478	36.0%	34.1%
United Way Allocation	539,060	514,010	7.5%	7.4%
United Way Donor Option	30,985	35,822	0.4%	0.5%
Day Nursery Foundation Contribution	226,480	213,650	3.1%	3.1%
Day Nursery Auxiliary	20,000	23,150	0.3%	0.3%
Gifts from Organizations	210,181	190,335	2.9%	2.7%
Gifts from Individuals	41,650	28,371	0.6%	0.4%
Other	145,914	74,503	2.0%	1.1%
<b>TOTAL REVENUE</b>	<b>\$ 7,197,518</b>	<b>\$ 6,974,003</b>	<b>100%</b>	<b>100%</b>

### EXPENSE

Salaries & Benefits	5,373,726	5,517,675	76.6%	78.4%
Occupancy & Repairs	636,208	579,004	9.1%	8.2%
Food & Supplies	442,475	419,334	6.3%	6.0%
Classroom and Educational Expenses	95,689	84,997	1.4%	1.2%
Public Relations, Marketing and Advertising	115,141	117,147	1.6%	1.7%
Professional Fees	121,437	90,630	1.7%	1.3%
Office Operations	103,547	103,833	1.5%	1.5%
Other	124,954	123,562	1.8%	1.7%
<b>Total Expenses</b>	<b>\$ 7,013,177</b>	<b>\$ 7,036,182</b>	<b>100%</b>	<b>100%</b>

Change in Net Assets Before Other Support 184,341 (62,179)

### Other Support

United Way Capital Maintenance Fund 0 476,660

Capital Campaign 0 165,056

Excess (Deficiency) of Revenue over Expense 184,341 579,537

Net Assets, Beginning of Year 5,271,674 4,692,137

**Net Assets, End of Year \$ 5,456,015 \$ 5,271,674**

### BALANCE SHEET

December 31, 2007

December 31, 2006

### ASSETS

Cash & Temporary Investments 177,605 \$ 149,571

Certificate of deposit 512,847 216,667

Accounts receivable & other 632,602 544,330

Board of Director Scholarship fund 43,609 39,940

Land, Building & Equipment 5,352,512 5,481,382

**TOTAL ASSETS 6,719,175 \$ 6,431,890**

### LIABILITIES & NET ASSETS

#### LIABILITIES

Account Payables & Other 664,739 \$ 522,145

Long-term Debt 598,421 638,071

**TOTAL LIABILITIES 1,263,160 1,160,216**

**TOTAL NET ASSETS 5,456,015 5,271,674**

**TOTAL LIABILITIES & NET ASSETS \$ 6,719,175 \$ 6,431,890**

Greenwalt Sponser & Co., Inc. has issued a unqualified opinion on the audited financial statements for the year ended December 31, 2007.



CHILD CARE CENTERS  
REFERRALS • TRAINING

## 2007 Annual Report

A publication of the  
*Day Nursery Association, Inc.*

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Indianapolis, IN 46204

(317) 636-9197, Ext 222

info@daynursery.org

[www.daynursery.org](http://www.daynursery.org)

Carolyn Dederer, Executive Director

## 2007-08

### Day Nursery Association Board of Directors

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Suzanne Sweeney

John Twenty, MD

## Mission Statement:

As a non-profit organization of professional staff and volunteers, Day Nursery's mission is to assure excellent early care and education for young children in central Indiana.

We promise: NAEYC accredited programs in our child care centers, curriculum that inspires life-long learning, flexible fee arrangements, continuous training and development of staff, community education and resources, leadership through public policy, and community and corporate support.

## What Day Nursery Parents Are Saying About Us ...



"We found Day Nursery to compare VERY well to expensive for-profit centers. We have the means to pay for those, but we prefer a center that has more space, less teacher turn-over, and a less pressured atmosphere. Day Nursery has always been supportive of our time and money and we have been impressed with the consistent dedication we see from everyone on the staff. It is a tribute to the whole organization that in a field where staff turnover is a constant problem, Day Nursery has a stable, long-term staff. What a warm and welcoming place for all of our children."

*Hendricks Co. parent*

"My child has grown by learning how to interact with other children. He has also learned how to spell his name within the 6 weeks he has attended DN. Every day he asks if he can go to the school. If he likes it, then I love it!"

*Ruth A. Lilly Center parent*

"My son and daughter are both very verbal kids, but Day Nursery teachers are continuing to encourage social and educational development in a positive way by reading to them and asking questions about the book. It is nice to have help with the hardest job I have ever had—raising children."

*Guion Road parent*

"My son shows great interest in books. I know it is because he is read to often by his teachers at Day Nursery!"

*Federal Center parent*

"Day Nursery has assisted in potty training, identifying letters and numbers and has provided insight to acceptable social skills - as well as sparked interest in music, reading and science, computers, art and physical education. Thank you Day Nursery!"

*State Government Center parent*

"Social growth has been tremendous. All three of my children are comfortable with other children and are getting exposure that we could not have done on our own."

*Clarian Center parent*

## Volunteers help Day Nursery reach more children

How does a volunteer's time spent doing yard work maximize a young child's learning?

Eight Safeco Insurance employees volunteered at the Day Nursery Ruth A. Lilly center preparing the grounds for spring. Day Nursery used the money that would have been paid to a landscaping service to fund a one month sliding fee scale scholarship for Brian. Brian's mother needs financial assistance to access Day Nursery programs, and without help, Brian would stay with a babysitter and miss out on our nationally accredited school readiness program.

### How do 225 women who attend a fashion show maximize a young child's learning?

Last year's Day Nursery Auxiliary fashion show provided \$25,000 for scholarships. Twenty children were able to attend Day Nursery with this help, and their parents were able to keep jobs and/or attend college while the little ones prepare for school.

We thank you for another year of your support and trust as we continue to serve young children and their families in the central Indiana area.

*Elizabeth Schlueter Carolyn M. Dederer*

Elizabeth Schlueter, Chair  
Day Nursery Association  
Board of Directors

Carolyn M. Dederer  
Day Nursery Association  
Executive Director

# Day Nursery By The Numbers

**93%** of Day Nursery children, according to varying abilities, achieve age appropriate cognitive, social and emotional development as measured by the Creative Curriculum® Assessments administered twice a year.

**90%** of Day Nursery children, according to varying abilities, achieve healthy physical development as measured by immunization and health screening schedules.

**98%** of Day Nursery parents say they would recommend Day Nursery to friends and co-workers as reported in the annual parent survey.

**99%** of parents feel that Day Nursery impacts their child in a positive way as reported in the annual parent survey.

**72%** of children attend Day Nursery with some financial assistance including government child care vouchers, Day Nursery scholarships and employer discounts.

**100%** of the seven Day Nursery centers have achieved voluntary accreditation by the National Association of Education for Young Children (NAEYC), an achievement that is held by an estimated 8% of U.S. child care centers and preschools.



New Auxiliary member Marianne Stout reads to a Lilly Center student during her orientation visit.

## Dear Child Care Answers:

We have been blessed to have Child Care Answers because of the training you provide. I have been licensed for 16 years and have been involved in the mentoring program and attended many classes Child Care Answers has offered.

In January, my furnace caught on fire, and if it wasn't for the training I have received and the licensing rules, I might not have thought about always keeping the children on the same floor. When my furnace caught on fire, it was nap time and my kids are accustomed to having monthly fire drills, and during our fire drills I blow a whistle ... so on this day my kids were dead asleep and of course, it was one of the coldest days of the winter and when I began to smell the smoke, I immediately pulled out my whistle and gave it a good blow. Up came the kids, got off their mats, slipped their shoes on, had their coats on. By the time I had my two toddlers out of their cribs my response time here at my home was about 2 minutes tops. The firefighters were amazed with my daycare kids. We had already begun going across the street to my neighbors (my back-up plan). If I wasn't a licensed provider and hadn't been given the resources and training, it could have turned out so much different.



**Child Care  
Answers**

Respectfully submitted,

Lora J. Smith

*Kids Crossing Daycare, Greenwood*

### Day Nursery Centers

**Clarian Early Care & Education Center**  
2140 Boulevard Place, Indianapolis 46202  
(317) 283-3838

**Federal Center**  
575 N. Pennsylvania St., Indianapolis 46204  
(317) 226-5487

**Ft. Harrison Start Smart 4 Children**  
5545 Herbert Lord Road, Indianapolis 46216  
(317) 377-7015

**Guion Road Early Care & Education Center**  
3939 W. 56th St., Indianapolis 46254  
(317) 291-8048

**Hendricks County Early Care and Education Center**  
1351 N. Ronald Reagan Pkwy., Avon 46123  
(317) 271-2603

**Ruth A. Lilly Center**  
3522 N. Central Avenue, Indianapolis 46205  
(317) 926-1203

**Sniffles 'n Such-Drop-in care for mildly ill children**  
2140 Boulevard Place, Indianapolis 46202  
(317) 283-3838

**State Government Center**  
100 N. Senate N150, Indianapolis 46204  
(317) 233-1776

**Child Care Answers** is a community outreach program of Day Nursery Association. In addition to offering training for child care providers, CCA provides parents, living in Hamilton, Hendricks, Johnson and Marion counties, who are seeking help in locating and evaluating child care, with the resources needed to make an informed decision. If you have child care questions, call Child Care Answers at 631-4643 or visit their website at [www.childcareanswers.com](http://www.childcareanswers.com).

- Child Care Answers maintains a database of 1,510 active providers including licensed homes and centers, legally licensed exempt providers, school age programs, registered ministries and preschool programs.
- Annually, Child Care Answers fields over 4,100 phone calls from parents and child care providers seeking information and training.
- Child Care Answers' bilingual referral specialist handled 279 requests during the year.
- 7,756 people were reached through training during the year including courses in CPR/First Aid, Safe Sleep, new provider orientation and Child Development Associate (CDA) classes.

# Donors

January 1 - December 31, 2007

## \$100,000+

Day Nursery Foundation  
United Way of Central Indiana

## \$50,000+

Richard M. Fairbanks Foundation  
L. Gene and Rosemary Tanner

## \$10,000+

The Annie E. Casey Foundation, Inc.  
Day Nursery Auxiliary  
Efroymsen Fund, a fund of the Central Indiana Community Foundation  
The Gannett Foundation/Indianapolis Star Season for Sharing  
Mary E. Ober Foundation  
Methodist Hospital Task Core  
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Ruth Lilly Philanthropic Foundation  
Women's Fund of Central Indiana

## \$5,000+

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## \$1,000+

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The State of Indiana

## \$50,000+

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## \$10,000+

Young Audiences of Indiana

## \$1,000+

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## \$500 - \$999

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Denny and Donna Oklak  
Pacers Foundation, Inc.  
Ruth Lilly Health Education Center  
Elizabeth Schlueter

## \$250 - \$499

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In Honor of **Denise Chavis**  
John Borel  
In Honor of **Stacie Clay**  
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In Honor of **Roger Kessler**  
Mrs. Barbara J. Beckwith  
Kenneth and Krisztina Inskeep  
Janice K. Klein  
In Honor of **Julia Lacy**  
Bob and Julie Burns  
Fritz and Sandy Gordner  
In Honor of **Robert L. Lowe, Jr.**  
Delores S. Lilly  
In Honor of **Sally Lugar**  
Renee Goeke  
Despina S. Koch  
In Honor of **Marilyn Pecsok**  
Robert and Sally Anderson  
Bob and Julie Burns  
Berniece Carlino  
Marilyn A. Goeke  
Paul and Renee Goeke  
Fritz and Sandy Gordner  
Eugene and Helene Henn  
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James E. Hoover  
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Sen. Richard G. and Charlene Lugar  
Thomas R. and Sarah S. Lugar  
George and B.J. Maley  
Max and Issy McKinney  
John and Anne Pantzer  
John Pecsok  
Doug and Kelly Purdy  
Dwight and Anne Schuster  
L. Gene and Rosemary Tanner  
In Honor of **Georgiana Perkins**  
Elizabeth Burroughs  
Deirdre Gengenbach  
Deborah Hearn-Smith  
John and Ruth Twenty  
In Honor of **Samuel Rodriguez**  
Anonymous  
David and Shirley Bishop  
Ted and Judy Christofolis  
In Honor of **C. Richard Whicker**  
John and Ruth Twenty

## Thank An Educator

In Honor of **Brenda Agan**  
Tyrone Martin  
In Honor of **Connie Anderson-Muncie**  
James and Amy Ruebeck  
In Honor of **Ikkinia Fuqua**  
James and Amy Ruebeck  
In Honor of **Terr Gamble**  
Tyson V. Neumann  
Jennifer L. Buddenbaum  
In Honor of **Sheila Johnston**  
Joslyn Hurm-Sullivan  
In Honor of **Shirley Lloyd**  
Jeffery and Michelle Allen  
In Honor of **Deborah Mumford**  
Tyson V. Neumann  
Jennifer L. Buddenbaum  
In Honor of **Susan Ross**  
Shenae Young

## Memorials

In Memory of **Jeanne P. Appel**  
Bob and Sally Anderson  
Wilbur Appel  
Day Nursery Auxiliary  
Eli Lilly & Company Employees  
M.K. and Jamie Jacobsen  
Richard and Susan Lambertus  
Thomas R. and Sarah S. Lugar  
Max and Issy McKinney  
John and Marilyn Pecsok  
In Memory of **Debbie Arnold**  
David and Ann Richardson  
In Memory of **Martha Baldwin**  
James J. Baldwin, M.D.  
In Memory of **Jane Brown**  
Mary Brown  
In Memory of **G. Thomas Carlino**  
Berniece Carlino  
Alan and Anne Dresser  
In Memory of **Martha Carmody**  
John H. Carmody  
In Memory of **Michael A. Hogan**  
Day Nursery Auxiliary  
In Memory of **Sally L. Irwin**  
Day Nursery Auxiliary  
Paul and Ann Lawrence  
Donald and Sharon Smith  
Stewart and Irwin, PC  
In Memory of **James P. Jontz**  
Day Nursery Auxiliary  
In Memory of **Gerald Morford**  
Thomas R. and Sarah S. Lugar  
In Memory of **Dorothy Noell**  
Day Nursery Auxiliary  
In Memory of **Rev. Ernest Thompson**  
Dorothy Morrison  
In Memory of **Matthew Walsh**  
Day Nursery Auxiliary  
In Memory of **John D. Weissert**  
Blanche Weissert  
In Memory of **Kelcy M. Whitman**  
Chuck and Lisa Baldwin  
In Memory of **Mona Wright**  
Thomas and Edna Brinker  
Jason and Meghan Christensen  
Day Nursery Auxiliary  
Phyllis Stewart Hope  
Stephen and Julie Link  
Robert and Laura Spearman  
In Memory of **Thomas Wynne**  
Day Nursery Auxiliary